

HP.HP2-I14.v2020-10-13.q12

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NEW QUESTION: 1

Why are EcoSmart cartridges a smart, environmentally responsible choice?

- A. The toner melts at a lower temperature, leading to lower energy use.
- B. The toner cartridge is made with fewer moving parts, increasing print speeds.
- C. The toner is made with fewer chemicals that can be hazardous to your health.
- D. The toner cartridge features a seal that prevents toner particles from leaking during shipment.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

How does the HP Planet Partners program protect the world's environment?

- A. Countries with contracts with the HP Planet Partners program have agreed to keep all printer inks out of local water sources.
- B. HP has agreements in more than 190 countries to minimize the amount of potable water used to manufacture ink cartridges.
- C. HP works with governments worldwide to use local distribution networks, reducing the carbon footprint involved with product distribution.
- D. No HP cartridge returned through the HP Planet Partners program will go to a landfill.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 3

How do Original HP PageWide cartridges eliminate the problem of half-printed pages?

- A. Sophisticated algorithms determine remaining ink quantity and send jobs to another printer with more ink.
- B. Ink sensor technology manages efficient toner use and cartridge performance to maximize pigment life.
- C. Proprietary sensors in the printhead detect air flow at the end of each page, triggering a message to install a new cartridge and continue printing.
- D. Advanced technology intelligently predicts future print jobs by averaging information from all previous print jobs.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 4

How do HP Customer Delivery Inspections (CDIs) protect enterprise and public-sector customers?

- A. by certifying distribution vendors that have installed security measures at their warehouses and on their delivery vehicles
- B. by assessing public tenders and related bids for suspicious supplier names used in the bill of materials
- C. by examining suspicious large or mid-sized purchases for counterfeit and illicit products
- D. by holding free seminars to educate customers about the counterfeiting dangers and ways to detect counterfeit products

Answer: C (LEAVE A REPLY)

NEW QUESTION: 5

A new SMB customer tells you that they can't afford Original HP ink supplies for their daily in-house printing jobs. How should you respond?

- A. Point out that by using Original HP ink supplies, they can avoid costly reprints, wasted paper, and wasted time.
- B. Compare the time spent refilling used ink cartridges with the amount of time spent ordering Original HP ink supplies directly from HP.
- C. Explain the Original HP ink supplies purchased in bulk actually cost less than non-HP ink supplies.
- D. Share studies that show the savings gained from working directly with HP as a trusted supplier of printing supplies.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 6

A customer experiencing rapid growth is extending its hours of operation to keep up with demand. Because budget for supplies is limited, the customer plans to buy non-HP ink and toner supplies. What should you tell this customer about the benefits of using Original HP supplies? (Select two.)

- A. Non-HP supplies are usually counterfeit and buyers can be subject to fines.
- B. Original HP supplies help reduce service calls, minimizing printer downtime.
- C. Original HP supplies work the first time, every time.
- D. Non-HP supplies are not recyclable and are costly to dispose of properly.
- E. Original HP supplies are less expensive than non-HP cartridges when bought in bulk.

Answer: B,C (LEAVE A REPLY)

NEW QUESTION: 7

What is an advantage of using ColorSphere 3 toner for Color LaserJet printers?

- A. The toner's print gauge capabilities send alerts when the toner is low.
- B. The toner uses a smaller ink particle for longer printhead life.
- C. The toner produces high-quality prints even in extreme temperature and humidity conditions.
- D. The toner's durable hard shell reduces toner wear, so the toner maintains its shape and size, increasing page yield.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 8

According to the Spencer Labs Color Cartridge Reliability Comparison Study, how do Original HP cartridges compare to non-HP cartridges?

- A. Original HP cartridges are more secure as a result of better packaging and supply chain control.
- B. Original HP cartridges are easier to install and recycle.
- C. Original HP cartridges yield faster printing speeds with no wasted pages.
- D. Original HP cartridges are more dependable and produce significantly higher print quality and color fidelity.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 9

A medical records firm stores patient Information In file drawers for many years to comply with government regulations. They need to know that the documents will still be legible when retrieved in the future. What should you tell this customer to instill confidence in the longevity of documents printed with Original HP ink?

(Select two.)

- A. Original HP ink is formulated with centuries of combined experience from scientists and engineers.
- B. Permanence of documents printed with Original HP ink on HP archival paper has been tested over centuries to ensure legibility. These documents have been shown to be readable after having been stored in low-light conditions for up to 500 years.
- C. Documents printed with Original HP ink on HP Advanced or Premium Plus photo papers have been proven to meet guidelines for archival preservation, which means that their permanence is guaranteed for 50* years.
- D. Each new Original HP ink cartridge takes up to five years of development and is the result of more than 1,000 prototypes.
- E. Formulas for Original HP ink and the designs of Original HP ink cartridges are the results of years of research and testing using certified sustainable methods. Every prototype was developed with the planet in mind.

Answer: D,E (LEAVE A REPLY)

NEW QUESTION: 10

What is an advantage of EcoSmart Toner?

- A. compatibility with a wider range of HP and non-HP printers
- B. premium quality prints with less energy
- C. longer print permanence and greater resistance to smudging
- D. faster print speeds and better color precision

Answer: (SHOW ANSWER)

NEW QUESTION: 11

Which print cartridge recycling option does HP offer?

- A. In each Original HP print cartridge package, HP includes prepaid shipping labels for free and convenient return of empty cartridges.
- B. HP has authorized recycling partners in more than 50 countries that will send brand new ink cartridges when customers return empty ones.
- C. HP has installed recycling kiosks in Fortune 500 companies for convenient return of used supplies.
- D. In some countries, HP customers can order free recycling envelopes and boxes with pre-paid shipping.

Answer: D (LEAVE A REPLY)

NEW QUESTION: 12

A potential customer tells you that they use remanufactured and refilled toner cartridges because they are an environmentally responsible company. How should you respond?

- A. HP has a line of remanufactured and refilled cartridges too, which are 25% cheaper. Can I get you a quote for these.
- B. According to a report from Spencer Labs, using remanufactured and refilled toner cartridges results in more reprints, thereby wasting more paper than if Original HP cartridges were used.
- C. According to a study from Market Strategies international, using remanufactured and refilled toner cartridges causes failure in printer parts that are not made from recycled plastics.
- D. The environment is not really affected by toner, whether the cartridges are from HP or third parties.

Answer: B (LEAVE A REPLY)

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